

ELENA DONATI
District Manager



GIANDOMENICO DIGILIO
District Manager



Hello, introduce yourself!

I'm Elena, I'm 32 years old and I am a very active person. I've played football for many years, and now I enjoy myself riding my bicycle. I think that sport helps us living better, and I divide my time between work, training and friends.

My name is Giandomenico, I'm 38 years old, I was born in Florence and I live there. I have a one year and a half old little rascal who has liven up my life. I am an optimistic person!

Can you tell us about your career?

I work in Ali since 2013, after another experience in an employment agency. I joined the Group thanks to the project of the new branch in Livorno, and that's where it all started: I became Account Manager, than Branch Manager, and lastly District Manager in the branches of Grosseto and Pontedera.

I joined Ali in 2009, after many different experiences. After two years, they've asked me to manage the branch of Scandicci. I've accepted the project, which has been really challenging, but full of satisfaction. Lastly, they gave me the responsibility of two branches, in Empoli and Santa Croce. That's how I became District Manager.

What excites you or scares you about this role?

I'm excited about working with new people, sharing my experience and watching people grow. I'm afraid of failure, but if you never fail, you never learn.

I'm happy to share my method and my knowledge, just like a good coach. I'm not particularly afraid of anything, both in work and in life we're the one who set our limits. If we can overcome them, they become new goals.

An important professional growth during these years. What's your secret?

My secret is my team: they all believe in me and in the project. In my colleagues, I look for the same dedication and passion that I have. The team comes first.

The secret is believing in what you do, be passionate about it. You'll succeed.

Tell us the challenge that has pleased you the most.

I think about the first time I worked with junior employees. I was happy to share my knowledge with them and to see them grow and improve their skills. This has been my biggest success.

Scandicci's start-up. In 2012 many companies were in difficulty and some multinational were abandoning the suburbs. We made a countertrend choice, we believed in the territory and now our clients really trust us.

What would you advise to those who want to undertake your professional career?

I advise them always to call into question, always to understand what you did wrong and learn from it, never think you have nothing to learn.

I advise them to believe in what they do, and never postpone what they can do today. Timing is essential.